

SHTS LLC

Distributor Line Card Reference — JB&A, TecNec, and Broadfield

Internal sourcing reference • Prepared July 6, 2026 • Sean Hinckley

This document consolidates every brand and manufacturer SHTS can source through its three broadcast and pro-video distribution partners: JB&A, TecNec, and Broadfield. It is meant as a working reference when building quotes, spec'ing a bill of materials, or answering a client who asks whether we can get a particular brand.

A quick way to think about the three houses. JB&A is the premium, production-tier partner, strongest in live broadcast, media management, storage and archive, LED video walls, and enterprise compute through Dell OEM. TecNec is the deep and wide catalog, covering broadcast, pro-audio, pro-AV, cable and connectors, custom fiber, and test gear across more than three hundred brands. Broadfield is the focused broadcast and production house, strong in cameras, converters, streaming and IP, editing and workstations, and shared storage. Where a brand appears in more than one catalog, it is marked, because that means we have two or three ways to source it and therefore room to negotiate on price and lead time.

JB&A

Roughly sixty-six featured brands, organized here the way JB&A groups them: audio, cameras and document cameras, connectivity and video distribution, digital display and signage, IP and streaming, lighting tools, live broadcast, media management, mixers, racks and mounts, room scheduling and wayfinding, storage and archive, and video production. Brands also carried by TecNec are marked "(both)."

Adder Technology • Allen & Heath (both) • AMD Advanced Mounting & Design • Ashly (both) • ATTO • Backblaze • Barco (both) • Bitfocus • Bluefin • Bluefish444 • Bolin (both) • BrightSign (both) • CAD Audio (both) • CatDV • Christie Digital • Clear-Com (both) • Clevertouch • Dell Technologies • Draper (both) • Eaton • Elgato (both) • ENCO • Epiphan Video (both) • Furman (both) • Gefen (both) • Grass Valley Production Solutions (both) • HuddleCamHD (both) • Ikan (both) • INFiLED • Kiloview (both) • Kramer (both) • Lumens (both) • Marshall Electronics (both) • MMG • MOKA • Movo • MPMC Mark Roberts Motion Control • MXL (both) • Netgear (both) • NewBlue • Nexmosphere • North Shore Automation • NowSignage • Osprey Video (both) • Panopto • Peerless-AV (both) • Premier Mounts (both) • PTZOptics (both) • PunQtum • Quantum • Riedel (both) • Ross • Seagate (both) • SlideKamera • SNS Studio Network Solutions • TCL • Tempest Lighting • tvONE (both) • Unilumin • VIDA • Vimeo • VITEC (both) • Vizrt • Wowza • XenceLabs

Note: JB&A's public Brands page lists their featured vendor roster. Their internal partner catalog through the dealer portal may run deeper, so confirm against the portal before a major bid.

Broadfield

A focused roster of forty-five brands centered on broadcast and production: cameras and PTZ, converters and frame sync, streaming and IP, editing and graphics, workstations, and shared storage. Broadfield runs out of

Mineola, New York, with a West Coast operation (BDI West) in Los Angeles, which is useful for SoCal lead times. Brands also carried by JB&A or TecNec are marked "(also elsewhere)."

Absen • Advanced Image Robotics • AJA (also elsewhere) • Atomos (also elsewhere) • Avid • BirdDog (also elsewhere) • Canon (also elsewhere) • Contour Design • Core SWX (also elsewhere) • Digital Joy • DVDO • Elgato (also elsewhere) • Epiphan (also elsewhere) • Facilis Technology • G-DRIVE • Glyph Production Technologies (also elsewhere) • Grass Valley (also elsewhere) • HuddleCamHD (also elsewhere) • IDX (also elsewhere) • Ikan (also elsewhere) • Kiloview (also elsewhere) • Liberty Workstations • LiveU (also elsewhere) • Marshall Electronics (also elsewhere) • Matrox (also elsewhere) • MOTU (also elsewhere) • Netgear (also elsewhere) • Oyen Digital • Panasonic (also elsewhere) • Pixellot • PTZOptics (also elsewhere) • QuickLink • Roland (also elsewhere) • SanDisk (also elsewhere) • SmallHD (also elsewhere) • SNS (also elsewhere) • Sony (also elsewhere) • STRONGARM (also elsewhere) • Telestream (also elsewhere) • Teradek (also elsewhere) • Turtle AV (also elsewhere) • Vizrt (also elsewhere) • WD Western Digital • Wooden Camera (also elsewhere) • YoloLiv

Broadfield brings a handful of names the other two houses do not: Absen and Pixellot, Avid, Facilis, QuickLink and YoloLiv, plus the G-DRIVE, Oyen and WD storage lines and Liberty workstations. Its West Coast branch in Los Angeles can help on regional lead times.

TecNec

More than three hundred brands spanning batteries and power, bulk cable, cable assemblies and management, computer and networking, connectors and adapters, digital CATV and RF, expendables, patch panels and wallplates, pro-audio, pro-AV and presentation, pro-video, racks and cases, surveillance, and test and measurement. Listed A to Z. Brands also carried by JB&A are marked "(both)."

A

01 Stream • 3M Industrial Products • Accsoon • ACCU-CABLE • Active Thermal Management • Adam Hall North America • ADC-Commscope • Adder Corporation • ADJ • Aida Imaging • AJA Video • AKG Acoustics • Akro-Mils • Alfatron Electronics • Allen & Heath USA (both) • Allen Avionics • Alpha Wire • Ambient Recording • Amino Communications • Amphenol • Anchor • Angel Guard • Angelbird Technologies • Angry Audio • Ansmann • Anton Bauer • Apantac • APC • Apogee • Appsys Pro Audio • Arlington Industries • Arri • ART • Artel • ARX America • Ashly Audio (both) • Astatic • ATEN • ATI • AtlasIED • Atlona • Atomos • Attero Tech • ATX Networks • Audinate (Dante) • Audio-Technica • AudioPressBox • Audix • Auralex • Aurora Multimedia • AutoCue • Autoscript • AuviTran • Avenger • Avenview • Aviom • AViPAS • Avitech • AVMATRIX • AVP • AVPro Edge • Avteq • Axis Communications

B

Barco (both) • Barix • Barnfind Technologies • Behringer • Belden • Belkin • Bellari • Benro • Bescor • Beyerdynamic • BirdDog • Bittree • Black Box • Black Lion Audio • Blackmagic Design • Blonder Tongue • Blustream • Bolin Technology (both) • Bosch Communications • Brady ID • Brainstorm Electronics • BrightSign (both) • Broadata • Broadcast Devices • Broadcastvision • Brother Mobile Solutions • BSS Audio • BZBGear

C

C2G Cables To Go • Cabletronix • CAD Audio (both) • Caig Labs • Calibrite • Calrad • Camplex • Canare • Canon USA • Cartoni • CE Labs • CEDAR Audio • Celerity • Chauvet DJ • Chauvet Professional • Checkers Safety • Chemtronics • Chief Mounts • Chroma-Q • ChyTV • Cisco Systems • City Theatrical • Clark Wire & Cable • Clear-Com (both) • ClearLinks • Clearsonic • Cleerline • Cloud Electronics • Club 3D • CNDLive • Coastel Cable Tools • Coax Connectors • Cobalt Digital • Comica Audio • Community Pro Loudspeakers • Comrex • Connectronics • Contemporary Research • CONTRIK • Cord-Lox • Core SWX • Corning • Countryman • Creamsource • Crescent Tools • Crown International • CueScript

D

D-Link • Da-Lite • Dalcomm Tech • Datacomm Electronics • Datapath • Dataprobe • DataTronix • Datavideo • David Clark • DBX Professional • Decimator Design • Dedolight • Defender Cable Protectors • Deity Microphones • Delvcam • Denecke • DexStand • Digigram • Digital Audio Denmark • Digital Forecast • Dillinger Labs • DirectOut • DMG Lighting • Dolgin • Dot Line • Doug Fleenor Design • DPA Microphones • Dracast • Drake Digital • Draper (both) • Drawmer • Dream Chip • DSan • DSC Labs • DTEN • Duracell • Duraline • Dymo • Dynacord

E

E-IMAGE • Eartec • Earthworks • Eastern Acoustic Works • EasyRig • EasySplicer • Eclipse Tools • EDAC • EDIUS • Elation • Electro-Voice • Elgato (both) • Eliminator Lighting • Elite Core Audio • ELMO • Elo Touch • Energizer • Ensemble Designs • Epiphan Video (both) • Ergotron • ESE • ESI • ESP • Etymotic • EverFocus • Evertz • Extech

F

Fehr Brothers • Fender Musical Instruments • Ferrofish • Fiber Instrument Sales • Fiberfox • Fiberplex • FieldCast • Fischer Amps • Flexfill • Fluke • Focal • Focusrite Pro • Focusrite USA • FOR-A • Fostex • Freakshow HD • FSR • Fujinon • Furman (both) • Furukawa

G

Gafftech • Galaxy Audio • Garner Products • Gator • GeerFab Audio • Gefen (both) • Genelec • Gentree • Gepco • Gigatronix • Gitzo • Glyph • Gold Line • Gra-Vue • Grass Valley (both) • Gravity Stands • Green Glue • Grundorf

H

Hall Technologies • Halter Technical • Hammond Manufacturing • Hannay Reels • HDnP • Heil Sound • HellermannTyton • Henry Engineering • Hirose • Hollyland • Horita • Hosa Technology • HPRC Cases • HuddleCamHD (both) • HygenX

I

IBC Fiber Cleaning • ICM • Icron • Ideal Industries • IDX • IFBlue • Ikan (both) • ILY Enterprise • Imagine Communications • Inday • IndiPro Tools • Innovox Audio • Inogeni • Intelix • Interspace Industries • IoGear • iPGARD • iPower US

J – K

JackReel • JAVELIN • JBL Professional • Jensen Transformers • JK Audio • JLCopper • JonyJib • Juice Goose • K&M • K-Tek • KanexPro • Kensington • Kiloview (both) • Kinefinity • Kings Brand • Klark Teknik • Klein Tools • Kramer (both) • KRK Systems • Kupo Grip

L

L-COM • Lab Gruppen • Labor Saving Devices • Laird Digital Cinema • Lake Cable • Lake People USA • Laowa USA • LaserLine • Lastolite • Lav Magnet • LD Systems • LEA Professional • Leader • Lectrosonics • Lemo USA • LEN • LevelOne • Leviton • LEX Products • LG Electronics • Libec • Liberty AV • Lightel • Lightronics • Lightware • Lilliput • Link Electronics • Listen Technologies • Lite-Puter • Litepanels • Littlite • Livestream • LiveU • Logitech • Lowel • Lowell Manufacturing • Lumantek • LumenRadio • Lumens (both) • Luminex • LundHalsey • Luxor • Luxul • LYNN • LYNX Technik

M

Mackie • Magenta Research • Magewell • MagiCue • Magliner • Manfrotto • Marantz Professional • Markerfoam • Marshall Electronics (both) • Martin Audio • Martin Professional • Masterclock • Matrix Switch • Matrox (both) • Matthews Studio Equipment • Merging Technologies • metaSETZ • Micro Computer Cable • microGAFFER • Midas • Middle Atlantic • Middle Things • Midlite • Miktek • Milbank • Miller Camera Support • Milspec • Miri Technologies • Mogami • Mogan Microphones • MOLEX • MORLEY • Motu • Mount-It! Pro • MSolutions • Multidyne • Murideo • MuxLab • MXL (both) • My Custom Shop • Mystery Electronics

N – O

Nady • National Public Seating • Netgear (both) • NetGear AV (both) • Network Technologies • Neumann • NEUTRIK • Newline Interactive • Nigel B Designs • Nixer Pro Audio • Noga • Novastar • NOVEN • NTi Audio • Obsbot • OC White • Ocean Matrix • Oconnor • Odyssey Cases • Oklahoma Sound • OMC Tech • On-Air • On-Stage Stands • Ophit • Optical Cable Corp • Optical Wavelength Labs • Opticis • Orca Bags • Orion Fans • Osprey Video (both) • OSRAM • Other World Computing • Owon

P – Q

Paladin Tools • Palmer Audio • Panamax • Panasonic • Panavise • Panduit • Pathway Connectivity • Patton • Peavey Commercial Audio • Peerless-AV (both) • Pelican Products • Penn Elcom • Permacel • Phabrix • Platinum Tools • Platt Cases • PlexusAV • Pliant Technologies • Plura Broadcast • Point 2 Point Communications • Point Source Audio • Pomona Electronics • Portabrace • Postium • Premier Mounts (both) • PreSonus • Primacoustic • Pro Co Sound • Pro Tapes • Professional Sound Corp • Prolights • Promounts • Prompter People • ProX Live Performance Gear • PTZCam • PTZOptics (both) • Pure Resonance Audio • PureLink • QSC • Quabbin Wire & Cable • Quasar Science • Quest Technology

R

R.B. Annis • Rack-A-Tiers • Radial Engineering • Radio Design Labs • Rapco • Raritan • RCF USA • RCI • Rean • Recortec • Remote Audio • RF Venue • RGB Spectrum • RGBlink • Riedel Communications (both) • Rip-Tie • RME Audio • Rock-n-Roller Multicarts • Roland Corporation US • Roland Professional AV • Rolls • Rosco Laboratories • RTS Intercoms • Rupert Neve Designs • Rycote

S

Sabra-Som • Sachtler • Salamander Designs • Samson • Samsung Electronics • Sandies • Sandisk • SanDisk Professional • Sanken Microphones • Saramonic • Schill US • Science Image • Seagate (both) • SECO Mfg • SecurityTronix • Sekonic • Senko • Sennheiser • Sescom • SetWear • Shattuc Cord • ShieldRock • ShooterSlicker • Shure • Shure Microflex Ecosystem • Simply45 • SKAARHOJ • SKB • SlingStudio • SmallHD • SmallRig • Smart-AVI • Smith-Victor • Snap-On Rack Panels • Softcinch • Sonifex • Sony Electronics • Sony Pro Audio • Soundcraft • SoundTools • Special Projects Audio • SPECO • Spoolmaster • Stage Ninja • Stanley Supply • Startech.com • Steadybag • Steren • Stewart Audio • Sticklers • STRONGARM • Structured Cable Products • Studio Technologies • StudioHub • Studiomaster • Superlux • SurgeX • SWIT Electronics • Switchblade Systems • Switchcraft • Symetrix

T

Tannoy • Tascam • Techflex • TechLogix • Techspray • TecNec • TecNec In-House Custom Shop • Telecast Fiber Systems • Telestream • Telex • Telycam • Tempo Communications • Tenba • Tenma • Tentacle Sync • Teradek • The Fiber Guy • Theatrixx • Thermionic Culture • Thor Fiber • Tieline • Titus Technological Lab • TOA Electronics • Toner Cable • ToteVision • TRENDnet • Tresent Technologies • Triplett • Tripp Lite • Trompeter Electronics • TSL Products • Turtle AV • TVLogic • tvONE (both)

U – Z

Ubiquiti • Ultimate Support Systems • Ultralight Control Systems • Unique Product Solutions • Universal Audio • Ushio America • Vaddio • Vanco • Variant Systems Group • VariZoom • Velcro Companies • Vertiv • Video Mount Products • Vidpro • ViewZ • VigilLink • Vinten • VITEC (both) • Viviana Straps • Vivitek • Vizrt • vMix • Voice Technologies • Wave Central • Weller Soldering • Weller Xcelite • wePresent • West Penn Wire • Westcott • Whirlwind • White Sands Engineering • Will-Burt • Williams AV • WindTech • Wisycom • Wohler Technologies • Wooden Camera • X-Keys • Xantech • Xvive • Yamaha Commercial Audio • Yamaha Corporation • Yamaha Unified Communications • Yorkville Sound • Yuan High-Tech • Z3 Technology • ZACUTO • ZeeVee • Zigen • ZOOM • Zoro • ZyCast

Brands Available From More Than One House

Where a brand shows up in more than one catalog, we can source it two or three ways. That gives us leverage on pricing and, just as important, on lead time when one supplier is backordered. It is worth cross-checking these on every quote.

Carried by all three (JB&A, TecNec, and Broadfield)

Epiphan • Grass Valley • HuddleCamHD • Ikan • Kiloview • Marshall Electronics • Matrox • Netgear • PTZOptics

Carried by two houses

AJA • Allen & Heath • Ashly • Atomos • Barco • BirdDog • Bolin • BrightSign • CAD Audio • Canon • Clear-Com • Core SWX • Draper • Elgato • Furman • Gefen • Glyph • IDX • Kramer • LiveU • Lumens • MOTU • MXL • Osprey Video • Panasonic • Peerless-AV • Premier Mounts • Riedel • Roland • SanDisk • Seagate • SmallHD • SNS • Sony • STRONGARM • Telestream • Teradek • Turtle AV • tvONE • VITEC • Vizrt • Wooden Camera

How This Fits SHTS

Between these three houses we can cover the full broadcast signal chain end to end. Cameras from Marshall, Bolin, PTZOptics, Canon, Fujinon, Panasonic and Sony. Switching and production from Blackmagic, Ross, Grass Valley and Datavideo. Routing and distribution from AJA, Cobalt, LYNX, Evertz and Ensemble. Intercom from Clear-Com, RTS, Riedel and Pliant. Audio from Shure, Sennheiser, DPA, Yamaha and Allen & Heath. Monitoring from SmallHD, TVLogic and Marshall. IP and streaming from Teradek, Kiloview, Magewell, Osprey and vMix. Storage from Seagate, Quantum, SNS, OWC and Angelbird. Power from Anton Bauer, Core SWX, IDX, Furman and Eaton. Camera support from Sachtler, Vinten, Miller and Manfrotto.

On the enterprise and compute side, JB&A's Dell OEM line pairs naturally with the IT distribution SHTS already holds through TD Synnex, Ingram Micro, HPE and Cisco, so we can quote broadcast and IT under one roof.

In practice, think of TecNec as the catalog we reach for when we need to get almost anything, especially cable, connectors, adapters, custom fiber and SMPTE, patch panels, expendables and test gear. JB&A is where we go for premium production gear, media management, storage and archive, and large-format LED from Christie, INFiLED, Unilumin and Barco. Broadfield rounds out the trio with a tight broadcast and production catalog plus a Los Angeles branch that can shorten West Coast lead times, and it carries a few exclusives the other two do not, most notably Avid, Facilis and Pixellot. For any brand carried by more than one house, we shop them against each other and take the better price or the faster ship.

Sources: JB&A Brands page (jbanda.com), TecNec Shop By Brand (tecne.com), and Broadfield All Brands (broadfield.com), captured July 6, 2026. Brand rosters change over time; re-verify before submitting a major bid. Prepared for internal SHTS LLC use.